

**Addendum to  
REQUEST FOR PROPOSALS  
February 5, 2009**

**E-Rate Eligible Products and Services  
Funding Year 7/1/2009 – 6/30/2010**



**GABRIELLA CHARTER SCHOOL  
BEN 16033528**

**In response to questions asked during and since the Bidders Conference/Walk-Through of the new facility, the RFP is hereby amended to include the following Questions/Answers.**

Q1: Can the MDF or IDF at Logan be shared with Gabriella Charter School?

A1: There have been discussions with LAUSD to ascertain the extent to which Gabriella Charter School might be able to use the LAUSD data closets, existing cabling, and equipment. Unfortunately, we have only partial answers. Probably, since LAUSD network rules and procedures would not allow the school to operate its own network with its own policies appropriate to its charter, Gabriella will need to install and operate its own, separate network. There may be limited space on some racks, and it may be possible to use some existing conduit or cabling; but we have been unable to get firm commitments from LAUSD as to these possibilities at this time. Hence, we advise bidding on the assumption that the existing data closets *can* be used but that new wiring and equipment will be installed, with existing equipment to be inventoried by the bidder, removed, and returned to LAUSD. Therefore, Gabriella Charter School seeks bids for a new network as originally specified.

Any contract award resulting from this RFP should include the following provision:

*Bidder acknowledges that some aspects of the scope of work for this award may turn out to be unnecessary, as a result of ongoing negotiations with LAUSD regarding use of this space.*

*Therefore, Gabriella Charter School has the right to:*

- (a) not proceed unless and until E-Rate funding is approved;*
- (b) reduce the scope of work if E-Rate funding is lower than requested;*
- (c) reduce the scope of work to the extent that LAUSD negotiations result in some of the requested products and services no longer being required.*

Reductions in scope might involve installing a smaller number of runs of CAT5e, rather than all new runs of higher rated cable, as one example. As a more likely example, it might be possible to use existing conduit rather than installing new conduit, thereby eliminating any need for trenching.

Q2: When should the contract terminate?

A2: The contract termination date should be 9/30/2010, with the provision that, should SLD extend the allowable period for completion of work, such as due to a late FCDL, this contract shall be automatically extended to the revised date as approved by SLD.

Q3: I noticed that the school is NOT requesting a Firewall. Surely their SonicWall TZ170 is in need of upgrade?

A3: The school is not requesting a new Firewall at this time.

Q4: What speed switches are being requested, 10/100 or Gigabit?

A4: Switches should be stackable Gigabit layer 2/3/4 capabilities with QoS support. As stated in 3.3.2.1.5, switches for fiber optic cabling should include 4 miniGBIC SFP modules with 10 Gb capability. Switches should be PoE-capable. It should be assumed that up to 2 drops per room will require PoE (telephone and WAP).

Q5: RFP says CAT6 or better. Current wiring is CAT5e. Current wiring cannot be tested and certified to 1GIG standards. Should this be replaced or kept?

Q5: As described in Q1, negotiations with LAUSD are underway, which could result in a reduction in the scope of work, to try to take advantage of existing, LAUSD-owned cabling. However, since negotiations are ongoing, please bid based on using **CAT6-augmented** (rated up to 10 Gbps) for new copper wiring. LAUSD probably will not allow the school to *remove* existing cabling, but it probably cannot be *used*, either.

Q6: Where would the wiring closet(s) be located? The RFP is requesting 1 MDF and 2 IDFs – would this be necessary?

A6: Please see Q1. Since there is uncertainty, please assume that the existing wiring closet locations would be used for the purpose of preparing your bid.

Q7: Hosted Email service is mentioned in the RFP for 300 students. What about staff, will you require an Exchange server in house?

A7: An Exchange server is not being requested at this time.

Q8: According to the RFP, 4 drops are needed for teachers. Why?

A8: As per 3.3.1.1.2 – 3.3.1.1.4, one drop at ceiling level would be used for PoE port for a wireless access point; 4 drops would be for teacher computer, telephone or VoIP telephone, network printer, and one spare port. Four drops in a second location would be used to provide flexibility in classroom arrangement (including the possibility of hardwired student computers at a later time).

Q9: In 3.3.1, the RFP mentions 35 classrooms/offices. However, in 3.3.1.2, the RFP refers to 20 rooms to be wired. Which is correct?

A9: Now that the school has been able to walk the new facility with an eye to data connectivity, the school expects to use 12 classrooms initially but eventually 18 classrooms. These are actually large bungalows/portables with existing CAT5e wiring, but we have had to assume that we will need to run new wiring. There is also a dance studio consisting of four instructional rooms plus

an office. Wiring should be brought to the office area of the dance studio, with fan-out of 2 drops per room to the four dance instructional areas. (This is to allow for telephones or wireless but not wired computers.) Please bid based on 18 classrooms with 9 new drops of CAT5aug per room, plus the dance studio (office with 9 drops and classrooms with 2 drops each) and allow for the possibility of new conduit also being required in your bid. It is at least possible that additional trenching might be required, so please include this in your bid. However, please clearly indicate the cost of additional trenching/conduit as a separate line item, so that it can be identified and removed if later determined to be unnecessary. Please be sure to include the provisions mentioned in Q1 above in your proposal due to these uncertainties. The most likely outcome, based on the information currently available to the school, is that existing conduit would be able to be used, but not the existing wiring or network equipment (which is LAUSD property).

Q10. Should all classrooms (18 plus Dance Studio) be done at once?

A10. Staging the work is possible, and may be desirable – only 12 rooms are essential initially -- but please bid based on the assumption that all work should be completed by 9/30/2010. The school would like to avoid using two years of Internal Connections funding for a project that might be able to be completed in one year. If some rooms cannot be completed this year, due to (say) LAUSD limiting access to certain rooms, then the provisions of Q1 regarding reducing the scope of work would need to apply.